



## **Monitor Dynamics Hires James St. Pierre as Director of Sales for the Western USA**

For Immediate Release

Monitor Dynamics, the leader in unified access control and intrusion detection solutions, today announced the appointment of James St. Pierre as its new Director of Sales for the Western United States. In his new role, he will be directly responsible for planning, implementing and managing all corporate sales initiatives in the western half of the United States. Mr. St. Pierre will report directly to Troy Paddock, President of Monitor Dynamics.

Mr. St. Pierre resides in Signal Hill, CA, and joins fellow security industry veterans Mark Garrett, Director of Government Sales and Charles "Chuck" Adams, Director of Sales Engineering and System Design, as the sales management team for the Americas at Monitor Dynamics.

"Monitor Dynamics will be aggressively signing and certifying new Dealers, Integrators, Partners and End-user Customers as we continue our revenue growth path and new product development roadmap in 2012," stated Troy Paddock, President of Monitor Dynamics. "James St. Pierre has a history of success as a sales leader, a stellar reputation in the industry and a deep knowledge of the integrated access control systems market will give Monitor Dynamics the competitive advantage necessary to deliver an immediate positive impact in the Western US," he concluded.

Prior to Monitor Dynamics, Mr. St. Pierre was Director of OEM Sales for PCSC, a global manufacturer of access control products, where he was responsible for developing the OEM business channel. Prior to PCSC, Mr. St. Pierre was Vice President of Sales for Mercury Security Corporation, the leading manufacturer of access control hardware, card readers and embedded solutions, where he was responsible for growing the company from a start-up venture, into the largest and most recognized OEM door control hardware manufacturer in the world.

"Monitor Dynamics is a proven leader in the enterprise access control and intrusion detection systems market," stated James St. Pierre, Director of Sales, Western USA, for Monitor Dynamics. "With an impressive list of blue-chip corporate and government clients, an innovative new product pipeline for 2012 and a focus on service and delivery that is second to none, Monitor Dynamics has positioned itself for nation-wide growth. I am truly thrilled to help write the next chapter in the company's history," he concluded.

For information about Monitor Dynamics, please visit [www.mondyn.com](http://www.mondyn.com).

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